



DUCO

FRANCE

No 5

2025

*we*

DUCO!

DUCO is a niche, destination-oriented travel summit to promote on a year-round basis the Best of France to top producers from English-speaking markets (mainly USA) and other global markets on smaller scale.

DUCO organizes one annual event in Paris to promote the networking between high-end French hospitality providers and some of the world's most qualified travel advisors.

*Portfolio of Events*

**DUCO**  
ITALY

**07<sup>th</sup> EDITION**  
MARCH 24<sup>th</sup> to 28<sup>th</sup>, 2025  
Milan, Italy

**DUCO**  
SPAIN & PORTUGAL

**1<sup>st</sup> EDITION**  
OCTOBER 13<sup>th</sup> to 16<sup>th</sup>, 2025  
Marbella, Spain

**DUCO**  
FRANCE

**05<sup>th</sup> EDITION**  
NOVEMBER 03<sup>rd</sup> to 07<sup>th</sup>, 2025  
Paris, France

PARIS, FRANCE - NOVEMBER 03<sup>rd</sup> TO 07<sup>th</sup> 2025

# DUCO France 2025

## Tentative Program - PARIS, NOVEMBER 03<sup>rd</sup> to 07<sup>th</sup>

### *pre-event*

Sunday, Nov 02<sup>nd</sup>  
Press Welcome Activities.  
Exclusive for journalists.

### *day 1*

Monday, Nov 03<sup>rd</sup>  
Registration and Press Meet & Greet.  
Opening Ceremony and DUCO Awards  
at Dorchester Collection hotels.

### *day 2*

Tuesday, Nov 04<sup>th</sup>  
1<sup>st</sup> day of scheduled appointments at  
Lutetia Paris and Shangri-La Paris.  
Lunch at leisure.

### *day 3*

Wednesday, Nov 05<sup>th</sup>  
2<sup>nd</sup> day of scheduled appointments at  
Lutetia Paris and Shangri-La Paris.  
Lunch at leisure.

### *day 4*

Thursday, Nov 06<sup>th</sup>  
3<sup>rd</sup> day of scheduled appointments at  
Lutetia Paris and Shangri-La Paris.  
Lunch at leisure.

### *day 5*

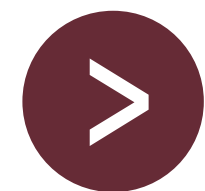
Friday, Nov 07<sup>th</sup>  
Check-out and departure.

- Starting in 2025, lunch functions are no longer mandatory. A 2-hour lunch break will be provided, with continued coffee break service at appointment venues. Exhibitors inviting buyers to lunch must return on time for afternoon appointments. Penalty fees apply for no-shows.
- DUCO guarantees 1 official evening event. Additional events may be included in the Official Program, open to all guests. Buyer participation in Official Program events is mandatory.
- Please consider WED as a free evening for private events. Exhibitors are limited to 12 advisors invites to ensure opportunities for all. Private events must be reported to DUCO in advance for assistance with Buyer inquiries.
- DUCO does not share participants' mailing lists and is not responsible for any non-Official Program organization or promotion.

# EXHIBITORS

DUCO gathers a selection of France's highest-end hotels and suppliers, from all over the country.

Hotels make up the majority of our exhibitors, followed by a few selected DMCs, villas, cruises, private jets, destination partners and bespoke experiences.



*DUCO France Exhibitors*



# buyers

## HIGHLY SELECTED PROFESSIONALS

Frontline travel  
advisors invited and  
hosted by DUCO

## TOP PRODUCERS

from the high-end travel  
industry, mainly from the  
**USA** - other markets  
represented on a  
smaller scale

## NEW ADVISORS

No repeaters for 3 years\*  
allowing new business  
opportunities year on year

\*Exception applies for  
company owners and  
senior personnel





# PRESS

*meet  
& greet*

DUCO Press Program welcomes a carefully selected group of journalists, contributors to USA, UK and local media outlets.

Exhibitors will have the opportunity to network with journalists, present news, and deliver press kits.





*Up to* **45** *of* **20** *in* **3** *days of appointments*  
**MEETINGS** **MINUTES** **DAYS**

PARIS, FRANCE - NOVEMBER 03<sup>rd</sup> TO 07<sup>th</sup> 2025

# Buyers & Appointments

- DUCO curates top producer advisors from the high-end travel industry, focusing on English-speaking markets (mainly USA).
- Other global markets may also be represented on a smaller scale.
- All Buyers have a verified portfolio of high-end clients in France, matching Exhibitors' target markets.
- Appointments are confirmed randomly by DUCO's system; no preference selection is required.
- Appointments are pre-scheduled and cannot be cancelled or rescheduled.
- To maximize opportunities, many Buyers attend appointments in Duos (pairs).
- DUCO App will be available for participants interaction prior to the event.
- DUCO's appointments may be held in various venues, with tables in rooms of different sizes and configurations.
- Buyers move through the table sequence, with meetings immediately following one another.

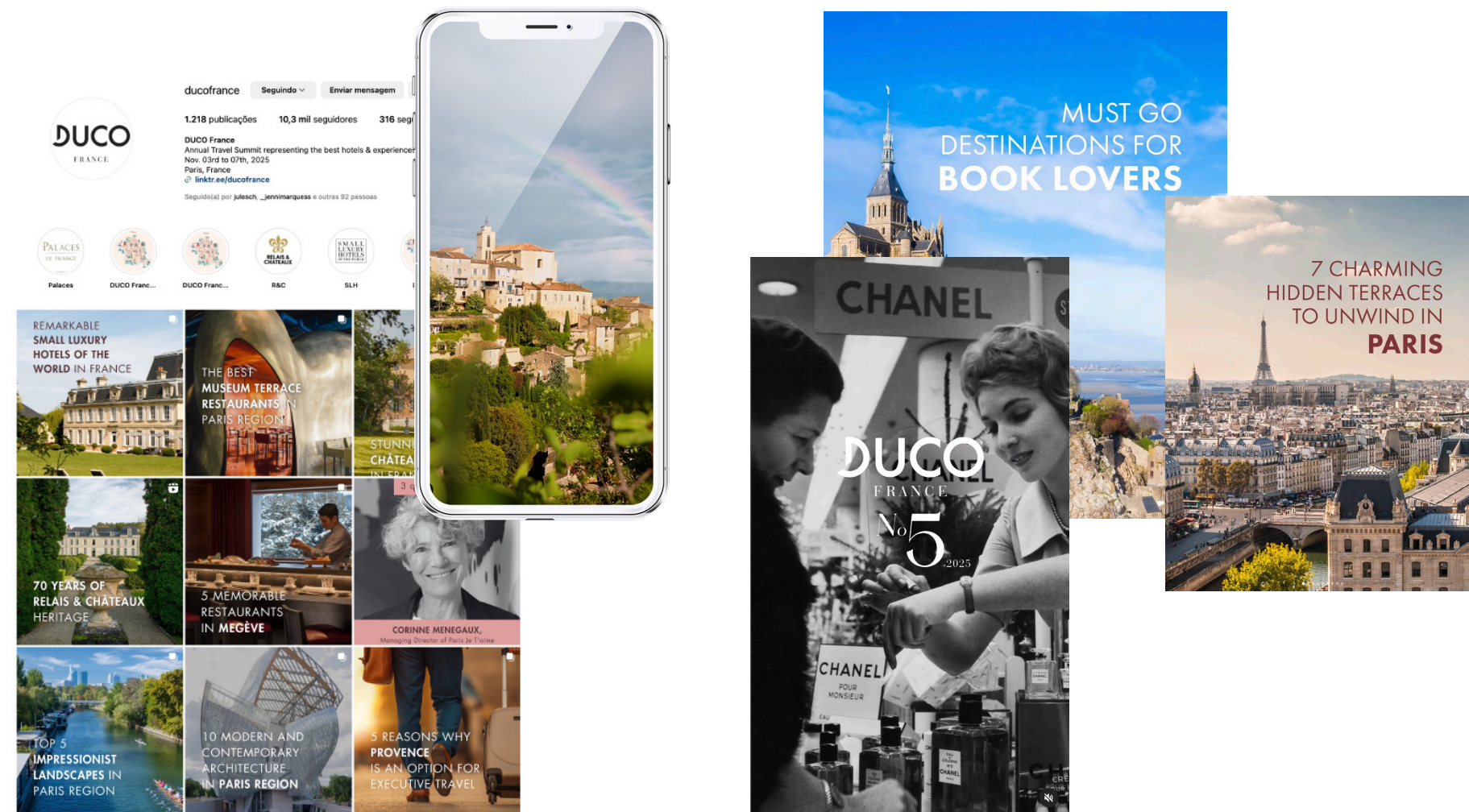


# beyond the SUMMIT

DUCO's Marketing team will offer all marketing initiatives to keep Exhibitors top of mind with audience.

## DUCO social media

Exhibitor promotion on [@ducofrance](#) Instagram, featured in destinations content to boost engagement and performance.



## DUCO Galerie

An educational online catalogue highlighting French regions, with a "gallery" displaying images, videos, and press info of each Exhibitor.



*best*  
MOMENTS



*DUCO France 2024 Best Moments*



# DUCO France 2024

The fourth edition of DUCO France took place in Paris, from November 04<sup>th</sup> to 08<sup>th</sup>, 2024.

**230** *french brands*  
the finest French travel suppliers,  
throughout of the country.

**201** *travel advisors*  
from across United States (78%), Europe  
(9,5%), Latin America (5,5%), Canada (3%),  
Australia (1,5%) and other global markets  
(2,5%) to immerse themselves in  
the destination.

*participants' evaluation:*  
**9.1** satisfaction rate • **79** NPS

 [\*\*DUCO FRANCE 2024 Fact Sheet\*\*](#)



“It has been an absolute pleasure to participate in the various events organized during the DUCO Travel Summit. This destination-oriented event is a fantastic opportunity for us to promote our hotels by targeting our best partners and to spend some quality time with them.”

Franka Holtmann  
Le Meurice, Paris

“I want to congratulate your team on what a great meeting this was. It was my first experience with DUCO and I was really impressed. I’ve been to almost every other show offered and this was so efficient!”

Ms. Damian McCabe  
McCabe World Travel, Virginia, ”

**CO-SPONSORS**

) ( *Dorchester Collection*



L'ORÉAL  
PARIS



SHANGRI-LA  
PARIS

# *the* TEAM

***Carolina Perez***  
FOUNDER



***Camila Mendes***  
VICE PRESIDENT



***Flavia Brutti***  
COMMUNICATIONS  
DIRECTOR



***Ana Cucci***  
COMMERCIAL DIRECTOR



***Duna Della Santa***  
SENIOR EXHIBITOR RELATIONS



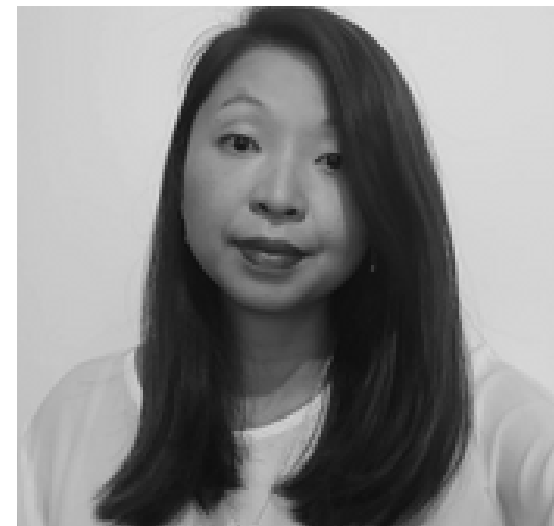
***Heitor Menotti***  
EXHIBITOR RELATIONS



***Eriberto Sousa***  
EXHIBITOR RELATIONS &  
ADMINISTRATIVE



***Cíntia Kobayashi***  
EXHIBITOR RELATIONS  
ADMINISTRATIVE



***Jennifer Santos***  
EXHIBITOR RELATIONS  
ADMINISTRATIVE



***Catarina Perez***  
EXHIBITOR RELATIONS INTERN



***Milena Calzoni***  
BUYER RELATIONS MANAGER



***Rafaela Branco***  
BUYER RELATIONS



***Natália Schwarz***  
MARKETING MANAGER



***Lisieux Baccaro***  
MARKETING



***Clara Ruiz***  
SOCIAL MEDIA



***Leticia Lopes***  
SOCIAL MEDIA



***Lucilene Neves***  
FINANCE DIRECTOR



***Vanessa Kitamura***  
ADMINISTRATIVE



***Bianca Oliveira***  
ADMINISTRATIVE ASSISTANT



***Adriana Percussi***  
EVENT PLANNER



***Beatriz Araujo***  
EVENT PLANNING



***Stefanie de Méo***  
PROJECT EXECUTIVE



# DUCCO

YOUR TRUST & PARTNERSHIP ARE  
WHAT MOVES OUR WORK AND GIVES US THE  
INSPIRATION TO PROMOTE THE BEST OF FRANCE.

*Merci beaucoup!*

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